

Effective Leadership of Scientists, Engineers & the Technical Team

The #1 Technical Leadership Course

Break through to high performance leadership!

OBJECTIVE: A breakthrough 2-day workshop to transform excellent scientists and engineers into outstanding technical leaders.

Learn best practices to build an innovative R&D environment and lead professionals and technical teams for optimum results. Presented live at your facilities, this groundbreaking experience features role playing, simulations, team problem solving and more.

KEY RESULTS:

- Understand your role in leading professionals and technical teams
- Create a high performance R&D environment
- Motivate innovative professionals for top lab performance
- Encourage enthusiastic participation in creative teams
- Support your people with critical project resources
- Strengthen your own leadership and interpersonal skills
- Deal with conflicts and personality clashes
- Plan and organize work for the “matrix/project” lab environment
- Delegate, empower, counsel, and coach professionals for superior results
- Lead team problem-solving/decision-making sessions
- Plan and review professional performance
- Communicate vital information clearly, quickly, and effectively
- Manage time intelligently and schedule work for maximum results

RECOMMENDED FOR: Team leaders and supervisors of scientists, engineers, and other technical team members. Excellent for new R&D supervisors and project leaders. Perfect for experienced managers wanting to hone their skills and learn important new strategies and techniques for managing in a high performance laboratory environment.

“Great Management Insights & Strategies! Learned valuable techniques for dealing effectively with people in many real-life situations. The training methods and group involvement were excellent.”

– Steve Campbell, Ph.D. **Advanced Scientist, General Electric**

“Powerful, Stimulating, Useful! Great ideas & approaches for enhancing relationships throughout my organization. I thoroughly enjoyed the group interactions and case study sessions.”

– Jared Randall, Ph.D. **Senior Research Scientist, Procter & Gamble**

“Superb, Critically Important Management Issues! The instructor’s background in chemistry, psychology, & management make him a valuable consultant.”

– Robert Reid, Ph.D. **Deputy Division Director
United States Food & Drug Administration**

“Dr. Gootnick was great – very informative and knowledgeable. Lots of ideas were introduced. I can't wait to get back and use them at BLP!”

– Mark Barnard **Team Leader, Bausch & Lomb Pharmaceuticals**

“Great! Learned important strategies and tools in the areas of matrix management, effective leadership, time management and skillful leveling. Very much enjoyed the role playing.” – Oscar Liu **Research Scientist, Pfizer**

SPECIAL FEATURE: Participants receive the popular management book, ‘Action Tools for Effective Managers,’ by Dr. Margaret Mary Gootnick and Dr. David Gootnick. This important resource details 68 major opportunities for improving leadership performance, along with powerful action tools.

FOR MORE INFORMATION ABOUT THIS ON-SITE PROGRAM AND OUR OTHER TOP-RATED SHORT COURSES, PLEASE CONTACT:

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DAVID GOOTNICK ASSOCIATES

Other Available On-Site Courses for Scientists & Technical Professionals:

Assertiveness Training for Technical Professionals • Building A Winning Scientific & Technical Team • Improving Communication Effectiveness
Performance Management Excellence • Conflict Management Techniques • Presentation Skills Workshop