

# Building A Winning Scientific & Technical Team

## A Nationally Acclaimed R&D Team-Building Short Course

### Learn How To Build A World-Class Laboratory Team & Achieve 'The Extraordinary' Together

**OBJECTIVE:** During this exciting 2-day short course - presented live at your facilities - discover how to transform your scientific and technical staff into a cohesive multidisciplinary lab team.

Learn the ground rules for peak-performance R&D teamwork and how to remove blockages to R&D effectiveness. Examine best team practices that help your teams improve innovation and R&D results. Moreover, acquire the complete tool chest to create a charged innovative team environment, bristling with positive "synergy" and exciting new ideas.

#### KEY RESULTS:

- Establish a step-by-step program for professional team building
- Assess current team effectiveness
- Identify opportunities for improvement
- Gain total commitment & buy-in to team objectives
- Facilitate "28" exciting team-building activities
- Harness individual energy for team success
- Share team leadership roles
- Build trust, support, cooperation & "synergy"
- Clarify your team's mission, roles & processes
- Operate effectively within a "matrix/project" lab environment
- Improve team communication, collaboration & coordination
- Manage conflict in and among teams
- Establish your team's cross-training system
- Improve working relationships with other organizational teams
- Conduct effective team meetings
- Measure, document & track your team's performance
- Review team processes & continuously improve team efforts

**RECOMMENDED FOR:** Technical directors, managers, lab heads, project leaders, scientists, engineers & other members of the technical staff. All professionals on new teams wanting peak performance and on existing teams ready to jump to the next level. Recommended training for individual team leaders and team members. Also, perfect as a team development opportunity for intact laboratory teams.

"Great! Eye Opening! This step-by-step approach to team building is of great value to our group. It will help pull us closer together and help drive productivity."  
– Robert Wotzak, **Director, Campbell Soup Company, R&D Center**

"Outstanding! These techniques have worked with outstanding results. I am committed to the approach!" – Robert H. Denien, **Senior V.P.**  
**Grumman Corporation, Aircraft Systems Division**

"Innovative & Progressive! This program will definitely result in major improvements at the center." – Charles Hoppe, **Associate Engineer,**  
**Johnson & Johnson, Corporate Biomaterials Center**

"Truly Inspiring! Already we have seen our team implement and benefit from these ideas." – Patrick D. Moore, Ph.D., **Development Manager, Milliken Chemicals**

"Hits the Mark! This workshop showed us exactly how to develop winning teams that integrate our quality process and focus on customer needs and expectations."  
– Ed Hants, **Director of Quality**  
**Grumman Corporation, Aircraft Systems Division**

"Excellent! An essential program to help us meet the needs of our customers. Thoroughly covered the team-building tools with fine examples and clearly spelled out the benefits to be derived both individually and by the company."  
– Charles Carroll, **Ph.D., Sr. R&D Chemist, Milliken Chemicals**

**SPECIAL FEATURE:** Course graduates can arrange for additional customized team coaching in helping implement the team-building system and track team performance and growth.

#### FOR MORE INFORMATION ABOUT THIS ON-SITE PROGRAM AND OUR OTHER TOP-RATED SHORT COURSES, PLEASE CONTACT:

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DAVID GOOTNICK ASSOCIATES

Other Available On-Site Courses for Scientists & Technical Professionals:

Assertiveness Training for Technical Professionals • Effective Leadership of Scientists, Engineers & the Technical Team • Improving Communication Effectiveness  
Performance Management Excellence • Conflict Management Techniques • Presentation Skills Workshop